

Release date: 31st March 2006

Title: New member of staff to meet the needs of the growing business

In order to meet the needs of their growing business MGB Electrical have recruited a new member to their team. Due to the unique blend of application expertise, products and engineering solutions available from MGB their business continues to grow year on year. Of course growth at this level forces change within the business ensuring they are able to maintain the high level of service their customers have come to enjoy and also securing a business model that can deliver growth for the future.

Peter Sait joins MGB from a background in enclosure technology and enclosure solutions bringing with him over 20 years experience in both the product and their applications.

When I asked Peter "what do MGB offer that is different to other suppliers", he said "the customer can choose how much we do for them from simply purchasing the box to machining the enclosure and fitting the terminals, we can do the whole package not to forget we are now licensed to machine and populate hazardous area enclosures". Then I asked "why do customers come back to MGB", Peter commented "we respond quickly, make it easy for the customer, he can place the order and where possible MGB will simplify the solution to save the customer money".

This external sales interface between MGB and the customer has added a new dimension to the MGB customer service. Since joining MGB a few months ago, Peter has already landed the company in excess of 70 new trading accounts which is proof in itself that MGB are able to deliver as promised.

For further information visit www.mgbelectrical.co.uk or call 01442 828387.

Additional Information

MGB Electrical is a privately owned company founded in 1995, which prides itself on a friendly and knowledgeable approach to its customers. Operating in three specialist business sectors covering the sourcing, distribution & supply of industrial electrical control products, specialist engineering services including enclosure engineering and Hazardous area equipment including ATEX approved components.

For further information

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Press Release